

## Attachment B

### **Statement of Interest – Statewide Long -Term Care Reform** *Format for Response to Request for Information/Proposals* *Wisconsin Department of Health and Family Services*

Organization Name (s) (List all public and private entities represented by this statement of interest.):

Northern Software Solutions LLC

Contact Person and Contact Person's Organization (List name, address, telephone number, email and fax number.):

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Brief Description of Organization (Legal entity status, purpose, scope of enterprise):

Northern Software Solutions is a Wisconsin Limited Liability Corporation specializing in software development and process engineering for DHFS. Northern Software Solutions creates software that requires less training and technical support because of an interface that is intuitive even when complexity is required. Software that is designed from the perspective of workflow efficiency far surpasses software that is designed by typical programmers untrained in workflow analysis. NSS has spent years cultivating this mission of providing a combination of premium programming which is sound from a technical standpoint and utilizes a smooth and efficient workflow.

Interest in Planning and Implementation of Long-Term Care Reform in Wisconsin:

Northern Software Solutions has a desire to assist the state in designing and implementing a streamlined and consistent system to handle information for Long Term Care services provided throughout a region or throughout the state. NSS would use current local models to design regional or state-wide reporting structures. These structures would achieve greater efficiency and cost-effectiveness through greater accountability, reducing the potential for Long Term Care fraud and abuse. Furthermore, greater uniformity in Long Term Care reporting would greatly increase the efficiency of paperwork and reporting systems themselves. Individual Long Term Care agencies, governmental or private, would experience considerable cost saving through the collective purchasing power of the state or a regional unit. Additionally, state or regional controls would be streamlined through a simpler and more consistent interface with the diverse Long Term Care agencies.

Geographic Area of Interest (List counties within the potential planning and service area of the entity or consortium.):

Northern Software Solutions is serves the Northwoods and is located there. NSS currently seeks implementation in the Northern or Northeastern region of the state with a view toward possible future state-wide implementation.

Proposed Scope and Nature of the Program (including target groups to be served, benefit package to be offered, and rationale for this proposal in terms of fiscal soundness and program effectiveness)

Northern Software Solutions is currently in a position to provide collateral support in the form of information technology, including but not limited to software design and information flow architecture, to Long Term Care service providers. The technical expertise of NSS is in both data organization and achievement of optimality in information flow, sharing, and access. NSS utilizes a partnership philosophy in this respect. The expertise and experience offered by NSS is most effective when used to enhance efficiency of information technology of current or future Long Term Care service providers.

Other Comments or Information:

Northern Software Solutions LLC

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